

# ASWi HAPPENINGS

## ASWi Customer Newsletter

### In this issue:

- Happy Networking
- Thank You re: Summit
- Acumatica Features
- Business 101
- Dad Jokes of the Day
- Events, Blogs, Movies
- Webinars, Community

### Happenings Purpose

The purpose of a newsletter is an opportunity for the ASWi team to provide you and the rest of our clients with information on all the new ASWi and Acumatica related things (or “happenings”) that you may not otherwise be aware of.

Please feel free to share this newsletter with any/all of your team. Please let me know if anyone on your team who would like to be added to the mailing list for the next issue and removed.

---

## Did We Just Become Best Friends?



### Happy International Networking Week!

Networking has become ever easier and more efficient with the age of internet technology. It can provide a great gateway to new business partnerships and essential business advice.

International Networking Week is a great time to expand your personal and business networks to learn from the best and share your experiences with your peers.

In addition to the [Acumatica User Groups](#) and [Acumatica Community](#), there are a bunch of networking opportunities locally, nationally and globally that you can take advantage of.

As I used to tell my kids as they went out the door each morning to school:

- Make friends
- Learn lots
- Have fun!

---

## Dad Jokes | Meetings Edition

New Rule:

Meetings cannot last longer than my laptop's battery or my bladder's capacity.

I learn a lot in meetings. For example, did you know that by bending a paper clip once, you can make a pretty nice 'S'?

I don't know what “ferences” are but, based on how I feel about conference calls, I must be pro-ference.

The biggest issue with meetings is that, despite their name, they are rarely about me.

Q: To review, as part of our Safety training, what steps should you take in the event of a fire.

A: Really big ones!

---

# ASWi HAPPENINGS

## ASWi Customer Newsletter

### Thank You Summit Attendees!

We are very excited and honored that **15 existing and prospective ASWi clients attended Acumatica Summit 2023.**



Great networking, fellowship and learning was had by all.



It was very fun to see some of the products from [Couronne Co's GlassNow](#) brand were featured as a Customer Showcase.

We are very proud of Couronne and all our of customers. We are also very proud of our team members who were finalists for two annual Acumatica Excellence Awards: one for Manufacturing excellence and one for being a “True North” partner.



## Acumatica Summit | Breakout Sessions Available in 2-3 Weeks



Even though the two audience members in the picture below were afraid to make eye contact with him, ASWi Managing Partner Nick Knight did a great job



presenting in one of the Acumatica 2023 breakout sessions last week.

Acumatica have stated that they will make the breakout session slide decks available in the next 2-3 weeks. Once they do, we will make sure you have access to them.



# HAPPENINGS

## ASWi Customer Newsletter

### Acumatica Features | Experimental & Controlled Release

In 2022 R2 Acumatica introduced **experimental features** to make it easier for customers to test new capabilities and provide feedback. Experimental features are included in the standard product download and can be easily enabled on the enable/disable features screen or by turning on a feature switch. Unlike core functionality, Acumatica may change the way these features are designed and implemented based on customer feedback.

**Controlled release** features are newer capabilities that will continue to be part of the Acumatica ERP solution. Acumatica may limit the availability of these features so customers receive the support and implementation excellence expected as part of the Acumatica experience.

Contact Keith Wood (keithw@aswius.com) for more information on any of these features.

Feature	Information
Microsoft Teams Integration	Teams Integration will be introduced as an experimental feature in 2023 R1 so you can see a contact's online presence, initiate Teams calls, chats, and share information between Acumatica ERP and Microsoft Teams.
	These actions are available in Cases, Leads, Opportunities, Business Accounts, Contacts, Customers, and Vendors.
	Information about Microsoft Teams Integration is available in the 2023 R1 release notes and the Microsoft Teams community page.
Intelligent Advisor	Intelligent Advisor monitors journal transactions and proactively identifies items that may have been entered incorrectly. Acumatica assigns a confidence score so customers can focus on items with the highest probability of being an anomaly.
	Based on your initial feedback the usability and functionality of GL Anomaly Detection is likely to be improved in the future. Improvements are likely to cause you to have to reimplement this feature. A short video is included at 12:50 of the <a href="#">2022 R2 feature review</a> . Documentation is available in this Acumatica <a href="#">Help article</a> on GL Anomaly Detection.
SendGrid Templates	SendGrid email integration allows customers to send email and get reports about the delivery status of email. In 2022 R2 we added the ability to import email templates you built using SendGrid.
	This feature is experimental because it may not meet the rigorous ease-of-use standards that are required by all Acumatica features. As a result the feature may require changes. Documentation is available in this Acumatica <a href="#">Help article</a> .
Stripe Integration	Stripe integration allows you to collect credit card payments using Stripe. This feature is being offered to UK customers and as a controlled release feature to US and Canada customers.
	This feature has limited documentation and requires Acumatica implementation assistance. Both the documentation and assistance can be obtained by creating a presales support case.
Special Orders	Special Orders is a controlled release feature that allows you to tightly link purchase order costs with the delivery of goods on sales orders.
	This is a hidden feature in 2023 R1 which can be enabled by installing a customization project.
Amazon Integration	The Amazon Integration allows merchants to track Amazon orders and fees in Acumatica. The solution works with FBA and MFN (FBM) processes.
	More information and instructions on how to get started are available on the Amazon Integration community page.

# ASWi HAPPENINGS

## ASWi Customer Newsletter

### Acumatica Capabilities | MRP

Q: How do Allocations impact MRP?

A: MRP regeneration uses ALL the allocation details records, as shown on the Inventory Allocation Details (IN402000) form.

It does not matter if the allocation records are included in supply or deducted from demand on the Availability Calculation Rules (IN201500) because MRP needs to see all supply and demand.

There are, however, the following exceptions:

- **Include Orders on Hold** settings specified on the MRP Preferences (AM100000) form.
- Supply and demand for production orders with a status of **Completed** are ignored.



### Acumatica Capabilities | MRP

Q: How can we see manufacturing component shortages with MRP?

A: MRP uses independent demand, such as Sales Orders, Forecasts and Master Production Schedules, to predict material requirements for a product. It then compares these requirements with current inventory levels to pinpoint any component shortages and generates planned requirements for Purchase Orders, Production Orders and Transfer Orders to ensure that sufficient materials are on hand to meet the demand.

---

## Business 101 | Hustle & Network In Order to Succeed

Blair Thomas

You won't succeed unless you hustle. You may be the smartest person in the room, with the best ideas and work ethic, but if you don't hustle, you won't grow. Prior to this, I believed that working hard was enough to thrive. However, my mentor helped me see that I had to find areas that were challenging for me and work on breaking through those limitations. As an introvert, I find it hard to reach out to people and pitch my product or ask for help. I learned through my advisor that hustling, networking and positioning myself in front of others could only lead to growth and success. Completed are ignored.

---





# HAPPENINGS

ASWi Customer Newsletter

Movies of Note

Date	Movie
1/31	<a href="#">Dynamic Budgets   Dynamic Budgets for Acumatica</a>
2/5	<a href="#">Jon Reed   ERP as a data platform. BI pitfalls and potentials.</a>
2/2	<a href="#">BigCommerce   Multi-Store Walkthrough</a>

Acumatica Webinars

Date	Time	Webinar
2/7	1:00 pm CT	<a href="#">Power Work Forward w Exceptional Usability in Acumatica Cloud ERP</a>
2/8	1:00 pm CT	<a href="#">Why Businesses Are Leaving Microsoft Dynamics GP for Acumatica</a>
2/9	1:00 pm CT	<a href="#">Innovative Electronic Manufacturers Make Quantum Leaps with Acumatica</a>
2/14	1:00 pm CT	<a href="#">Retail Tools to Strengthen Customer Experiences</a>
2/15	1:00 pm CT	<a href="#">Tips and Tricks: Manufacturing Edition</a>
2/21	1:00 pm CT	<a href="#">Building a Solid Foundation for your Construction Business</a>
2/23	1:00 pm CT	<a href="#">Modernize Manufacturing Operations with a Comprehensive, Multi-Modal System</a>
2/28	1:00 pm CT	<a href="#">Why Acumatica Beats Brightpearl at Business Resilience</a>
2/28	11:00 am CT	<a href="#">3 Components of Best-in-Class Omnichannel Operations and Technologies to Achieve Them</a>

Acumatica Blog

Date	Article
2/3	<a href="#">The Acumatica Summit 2023 Experience: Celebrating Community</a>
1/30	<a href="#">Standing Up for Customers: Acumatica’s Updated “Customer Bill of Rights”</a>
1/28	<a href="#">CMMS-Lite – An Acumatica Community Project</a>

Acumatica Community Discussions of Note

Thread
<a href="#">Use only Business Days when calculating a Generic Inquiry field</a>
<a href="#">Import Matrix Items</a>
<a href="#">Item Class Attributes</a>
<a href="#">Perquisites for Capable to Promise</a>
<a href="#">Best Practice guide to loading On-Hand Inventory for go-live</a>

ASWi

HAPPENINGS

ASWi Customer Newsletter

Calendar of Events

Date	Event/Activity	Notes
2/26 - 3/1	ASD Market Week	Las Vegas Convention Center. <a href="#">Register Here.</a>
3/14 - 18	CONEXPO-CON/AGG	Las Vegas Convention Center. <a href="#">Register Here.</a>
3/20 - 23	PROMAT	McCormick Place, Chicago, IL. <a href="#">Register Here.</a>
5/10 - 12	AICPA CFO Conference	Salt Lake City, UT. <a href="#">Register Here.</a>
6/14 - 15	Retail Innovation Conference	McCormick Place, Chicago, IL. <a href="#">Register Here.</a>
6/21 - 23	CICPAC Annual Conference	Chicago, IL <a href="#">Register Here.</a>
7/15 - 19	CFMA Annual Conference	Aurora, CO <a href="#">Register Here.</a>
7/30 - 8/1	RetailNOW 2023	Orlando, FL <a href="#">More Info.</a>
9/11 - 13	Pack Expo International 2023	Las Vegas <a href="#">More Info.</a>
9/11 - 14	FABTECH 2023	Chicago, IL <a href="#">More Info.</a>
9/18 - 20	PROCORE Groundbreak	Chicago, IL <a href="#">More Info.</a>
10/31 - 11/3	SEMA 2023	Las Vegas, NV

ASWi | Our Values, Mission & Focus

Provide Substantial Value that's sustainable, scalable & Systemic

Love

Serve

Care